

P25-05, Custodial Equipment Award Summary Max Points Available: 100	Athens Janitor Supply	Veritiv	Imperial Dade	Kelsan
Criteria / Points Available				
Non-Cost 20 Points Available (See Non- Cost Tab For Breakdown)	20.00	20.00	20.00	20.00
Cost: 80 Points Available (See Cost Evaluation Tab For Breakdown)	80.00	70.40	70.40	66.30
TOTAL	100.00	90.40	90.40	86.30
Notes	Awarded Contract			

P25-05, Non-Cost Max Points Available: 25	Athens Janitor Supply	Veritiv	Imperial Dade	Kelsan
Non-Cost Evaluation Vendor Responsiveness, Qualifications & References, K12 Experience.	100% - Excellent	100% - Excellent	100% - Excellent	100% - Excellent
Non-Cost Points	20	20	20	20
Non-Cost Determined Utilizing Scoring Matrix Relative to Points Available: Excellent=100%, Very Good= 90%, Good=80%, Adequate=70%, Marginal=50%, Poor=25%, Unacceptable=0%				

P25-05, Custodial Equipment Cost Evaluation Max Points Available:80	Athens Janitor Supply	Veritiv	Imperial Dade	Kelsan
Total Cost of All Custodial Equipment Listed on Bid Form	\$148,081.99	\$168,366.56	\$168,161.43	\$178,701.51
Cost Evaluation	Low Bid Full Points	$\$148,081.99/\$168,366.56 \times 80$ =70.4	$\$148,081.99/\$168,161.43 \times 80$ =73.9	$\$148,081.99/\$178,701.51 \times 80$ =66.3
Points Earned	80.0	70.4	70.4	66.3

RFP P25-05 Custodial Equipment			Athens Janitor Supply		Veritiv		Imperial Dade		Kelsan	
Item/Description	Quantity	Unit of Measure	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost
Tennant 26" T7 RIDER SCRUBBER W/220AH AGM BATTERY OFF-BOARD CHARGER	3	Each	\$18,252.03	\$54,756.09	\$20,121.89	\$60,365.67	\$20,365.00	\$61,095.00	\$19,773.62	\$59,320.86
Tennant T300E 20" Walk Behind Orbital Scrubber 140AH AGM Battery Multipress	3	Each	\$7,490.66	\$22,471.98	\$8,755.31	\$26,265.93	\$8,551.00	\$25,653.00	\$10,456.72	\$31,370.16
Tennant T300E 24" Self Propel WB Scrubber With Sealed AGM 140 AH Battery, Insta-Click Disk Pad Driver, Dual Down Pressure	5	Each	\$7,750.97	\$38,754.85	\$8,635.91	\$43,179.55	\$8,935.00	\$44,675.00	\$10,719.61	\$53,598.05
Tennant FM20SS 20" Floor Machine 1.5HP 175RPM W/PAD Drive	11	Each	\$976.33	\$10,739.63	\$1,172.36	\$12,895.96	\$1,117.00	\$12,287.00	\$1,078.51	\$11,863.61
SSS Black Cat 18 Gallon Wet/Fry Vacuum With 24" Front Mount Squeegee #86040	9	Each	\$725.00	\$6,525.00	\$863.27	\$7,769.43	No Bid	\$0.00	\$689.87	\$6,208.83
Super Coach Pro 6 Backpack Vacuum Hep #107308 with #107098 Xover Tool Kit	38	Each	\$390.38	\$14,834.44	\$470.79	\$17,890.02	\$439.00	\$16,682.00	\$430.00	\$16,340.00
Total Cost			\$148,081.99		\$168,366.56		\$160,392.00		\$178,701.51	
			FCS made the decision to award this RFP all to one vendor and not award by line item.				FCS used \$168,161.43 for evaluation purposes. Vendor did not bid all products. FCS used the highest bid for line 5 for evaluation purposes. (\$7,769.43)			